

Out-of-Network Solutions

Balancing quality healthcare with considerable savings

Negotiations & Repricing

- ✓ We have significant historical provider repricing data
- ✓ Determine repricing methodology that will generate the greatest savings by provider
- ✓ No minimum dollar thresholds
- ✓ Access to multiple Wrap & Supplemental PPOs



Medicare Plus / Reference-Based Pricing

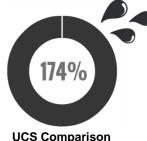
- ✓ Alternative out-of-network solution
- ✓ Applies Medicare Plus reimbursement to facility, physician & ancillary providers
- ✓ Used to dramatically decrease OON costs, reduce Plan costs & lower stoploss premium increases
- ✓ Pricing based on PEPM or % of Savings



Average Savings Rate

Enhanced Savings Program (ESP)

- ✓ Alternative out-of-network solution
- ✓ Applies Medicare Plus reimbursement to facility, physician & ancillary providers
- ✓ Used to dramatically decrease OON costs, reduce Plan costs & lower stop-loss premium increases
- ✓ Pricing based on PEPM or % of Savings



UCS Comparison to Medicare

ESP RESULTS HAVE BEEN SIGNIFICANT!

National average savings on ESP repriced medical bills

Percentage of medical bills generating provider inquiries

99% Overall success rate when including Negotiations, PPOs & ESP

51% Overall savings rate when including Negotiations, PPOs & ESP